



Andrew B. Hart

Senior Vice President – Retirement



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Managing Director and Partner Andrew Hart is a respected problem solver. For over 20 years, he has been helping public and large, privately held companies develop effective executive and employee compensation and benefit programs. Many of his clients are Fortune 1000 companies. More than 15 years of Andy's professional experience has targeted work with financial institutions on the design and implementation of executive benefits and bank owned life insurance (BOLI) programs.

- Joined Clark Consulting in 1998, quickly becoming a top Consultant for Clark serving new and existing clients with nonqualified benefit program marketing, design, implementation, security, and administration
- Began his career in 1992 with Schoenke & Associates, a Washington, DC area executive benefits firm.
- Volunteer Youth Soccer Coach with the [Arlington Soccer Association \(ASA\)](#)
- Volunteer coach with two youth basketball teams [Northern Virginia Junior Catholic Youth Organization \(NVJCYO\)](#)
- Andrew and his family also make their home available as a 'foster home' for Labrador Retrievers in the Washington DC metro area. ([Lab Rescue of L.R.C.P. Inc.](#))

Degrees, Certifications, and Registrations

- Series [6](#), [63](#) and [65](#) registered
- Finseca™ Member
- West Virginia University, Bachelor of Science in Finance with Specialization in Insurance and Risk Management

Publications and Presentations

Expertise

- Capability to operate in an entirely unbundled and open architecture business model by working with the synergistic resources for funding and plan administration.

View on the Fulcrum Partners website: <https://www.fulcrumpartnersllc.com/team/andrew-hart/>

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