



Steven Broadbent

Managing Director & Partner



5805 State Bridge Road
Suite G251
Johns Creek, Georgia 30097

Mailing address only

O: 770.813.0750

C: 678.777.6313

steve.broadbent@fulcrumpartnersllc.com

Managing Director and Partner Steve Broadbent's skill in analyzing and collaborating on the design, funding, and security of nonqualified benefit programs for publicly traded or large, privately held corporations is always in high demand. At Fulcrum Partners, he works attentively with each client, carefully designing effective benefits programs to enable organizations to attract and retain key executive talent while building shareholder value. Steve has nearly 20 years of targeted financial industry experience, and 11 years with AT&T, of which six were spent as Sales Vice President in Los Angeles. After 22 years of U.S. Navy service, he retired with the rank of commander.

- State of Georgia Board of Community Affairs, appointed by Gov. Brian Kemp
- [Johns Creek Public Safety Foundation](#) – Chairman
- [Development Authority of Fulton County](#)– Director
- Former Deputy Assistant Secretary for the U.S. Department of the Treasury, appointed by President George H.W. Bush. While serving President Bush, Steve led White House Advance Teams on diplomatic missions throughout Europe and the Middle East
- Two-time recipient of the Navy's Meritorious Service Medal
- Recipient of the Meritorious Service Award from the Secretary of the Treasury
- Recipient of the Commissioner's Award, which is the highest honor presented by the Commissioner of the Internal Revenue Service
- U.S. Navy retired Commander, serving at sea and in Washington, D.C.

Degrees, Certifications, and Registrations

- Series [6](#), [63](#), and [65](#) registered
- George Washington University, Washington DC, Master of Arts in Public Policy
- University of North Carolina at Chapel Hill, Chapel Hill, NC, Master in Business Administration
- John Motley Morehead Fellow
- University of Virginia, Charlottesville, VA, Bachelor of Science in Nuclear Engineering

Publications and Presentations

- [Fulcrum Partners Managing Director Steve Broadbent Fund Raising for the Wall That Heals](#) (August 7, 2019)
- [Steve Broadbent of Fulcrum Partners Appointed by Gov. Kemp to Board of Community Affairs](#) (May 30, 2019)
- [Steve Broadbent, Fulcrum Partners Atlanta, Announces Valmark Global Gift Fund Donation to Johns Creek Public Safety Foundation](#) (October 17, 2017)
- [Steve Broadbent, Exemplifying the Fulcrum Partners Executive Benefits Edge](#) (July 27, 2017)

PSX: *The People Strategy Exchange eMagazine* (July 2014)

- ["Performance-Based SERPs: Changing the Landscape"](#)

PSX: *The People Strategy Exchange eMagazine* (April 2014)

- ["Advantages to Pre-Tax Deferral of Income in an Uncertain Tax Environment"](#)

Expertise

- With a broad professional background in business, government, and community and volunteer work, Steve brings a diverse spectrum of experiences to every client and project he serves

View on the Fulcrum Partners website: <https://www.fulcrumpartnersllc.com/team/steve-broadbent/>

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